

B.C.'s fastest-growing companies

Ranked by percentage growth in revenue between 1999 and 2003

| Rank '04/ '03 | Company Address | Phone Fax Website | Stock Symbol | Industry Sector | Senior Executive | Revenues '03/ '99/ Percentage Change | Net Income '03/ '99/ Percentage Change | Employees '03/ '99 | Year Founded |
|------------------|------------------------------------------------------------------------------------------------|-------------------------------------------------------------|-----------------|-----------------------------------------------|---------------------------------------|--------------------------------------------|----------------------------------------------|-----------------------|-----------------|
| 1/ 1 | Westport Innovations Inc. 1700 West 75th Ave. Vancouver V6P 6G2 | 604-718-2012 604-718-2001 www.westport.com | WPT:TSX | Technology for alternative fuel engines | David Demers, president and CEO | \$24,635,000/ \$248,480/ 9,814% | -\$46,692,413/ -\$6,582,035/ -609% | 224/ 47 | 1996 |
| 2/ NR | Trafford Publishing 6E-2333 Government St. Victoria V8T 4P4 | 250-383-6864 250-383-6804 www.trafford.com | NA | Publishing | Bruce Batchelor, CEO | \$6,685,352/ \$110,378/ 5,957% | NP/ NP/ NP | 110/ 10 | 1995 |
| 3/ NR | Digital Payment Technologies Corp. 4105 Grandview Hwy. Burnaby V5C 6B4 | 604-688-1959 604-687-4329 www.digitalpaytech.com | NA | Parking payment technologies | Rob Kragelj, president and COO | \$5,234,433/ \$177,789/ 2,844% | NP/ NP/ NP | 42/ 8 | 1997 |
| 4/ 11 | Sharper Innovations Inc. 117-828 Harbourside Dr. North Vancouver V4B 3R9 | 604-990-9649 604-990-9648 www.sharperinnovations.com | NA | Retail - skincare, cosmetics | Peyman Ashkenani | \$7,100,000/ \$250,000/ 2,740% | \$415,000/ -\$8,000/ 5288% | 14/ 4 | 1996 |
| 5/ 4 | Northgate Minerals Corp. 404-815 Hornby St. Vancouver V6Z 2E6 | 604-681-4004 604-681-4003 www.northgateexploration.ca | NGX:TSX | Mining | Ken Stowe, president and CEO | \$179,495,000/ \$6,786,000/ 2,545% | \$11,753,000/ \$2,884,000/ 308% | 350/ 440 | 1919 |
| 6/ NR | Hemptown Clothing Inc. 1307 Venables St. Vancouver V5L 2G1 | 604-255-5005 604-255-5038 www.hemptown.com | NA | Clothing | Jason Finnis, president and director | \$858,719/ \$33,296/ 2,479% | NP/ NP/ NP | 13/ 4 | 1998 |
| 7/ NR | RBS Rubbish Boys Disposal Services Inc. 200-1523 West 3rd Ave. Vancouver V6J 1J8 | 604-734-2609 270-717-2760 www.1800GOTJUNK.com | NA | Garbage pickup | Brian Scudamore, founder and CEO | \$4,272,590/ \$220,288/ 1,840% | NP/ NP/ NP | 77/ 8 | 1989 |
| 8/ 16 | Robeez Footwear Ltd. 7979 Enterprise St. Burnaby V5A 1V5 | 604-435-9074 604-435-9075 www.robbee.com | NA | Children's footwear | Sandra Wilson, founder and president | \$5,620,581/ \$344,921/ 1,530% | NP/ NP/ NP | 220/ 5 | 1994 |
| 9/ NR | Versatile Mobile Systems (Canada) Inc. 1601-750 West Pender St. Vancouver V6C 2T8 | 604-683-2915 604-683-2965 www.versatilemobile.com | VMS:TSX | Communications technology and software | John Hardy, chair and CEO | \$20,596,000/ \$1,585,083/ 1,199% | -\$2,739,753/ -\$1,185,208/ -131% | 58/ 21 | 1955 |
| 10/ NR | Annex Consulting Group Inc. 900-555 Burrard St. Vancouver V7X 1M8 | 604-443-5036 604-443-5037 www.annexgroup.com | NA | Information technology | Stacey Cerniuk, president and CEO | \$2,725,346/ \$224,568/ 1,114% | NP/ NP/ NP | 4/ 1 | 1998 |
| 11/ NR | QuestAir Technologies Inc. ¹ 6961 Russell Ave. Burnaby V5J 4R8 | 604-454-1134 604-454-1137 www.questairinc.com | NA | Gas purification | Jonathan Wilkinson, president and CEO | \$1,600,000/ \$134,352/ 1,091% | NP/ NP/ NP | 80/ NP | 1997 |
| 12/ 23 | Cryopak Industries Inc. 1053 Denwent Way Delta V3M 5R4 | 604-515-7977 604-515-7978 www.cryopak.com | CII:TSX | Temperature controlling products | Martin Carsky, president and CEO | \$14,198,000/ \$1,295,159/ 996% | -\$2,421,000/ -\$912,068/ -165% | 140/ 8 | 1981 |
| 13/ 21 | DTI Dental Technologies Inc. 300-225 West 8th Ave. Vancouver V5Y 1N3 | 604-873-2884 604-873-1671 www.dtidental.com | DTI:TSX-VEN | Dental laboratories | Paolo Kalaw, CEO | \$28,064,000/ \$2,591,818/ 983% | \$241,342/ -\$46,390/ 620% | 315/ 52 | 1997 |
| 14/ 3 | Radiant Communications Corp. 1600-1050 West Pender St. Vancouver V6E 4T3 | 604-257-0500 604-608-0999 www.radiant.net | RCX:TSX | Internet communications products and services | Jim Grey, president and CEO | \$15,516,458/ \$1,441,367/ 977% | -\$3,717,796/ NP/ NP | 114/ 16 | 1996 |
| 15/ NR | ACD Systems Int'l Inc. 2261 Keating Cross Rd. Saanichton V6M 2A5 | 250-544-6700 250-544-6701 www.acdsystems.com | ASA:TSX | Photo software | Douglas Vandekerkhove, chair and CEO | \$22,757,000/ \$2,284,836/ 896% | \$4,277,000/ \$574,320/ 645% | 108/ 27 | 1999 |
| 16/ 19 | Snowbean Coffee Co. 300-970 Homer St. Vancouver V6B 2W7 | 604-685-8686 604-685-9011 www.sbc.ca | NA | Retail coffee | Jay Garnett, president | \$10,674,173/ \$1,100,206/ 870% | NP/ NP/ NP | 80/ 14 | 1993 |
| 17/ NR | Discovery Computers (Canada) Inc. 4-3260 Viking Way Richmond V6V 1N6 | 604-241-0412 604-241-0422 www.discoverycomputers.com | NA | Computer retailer | Jim Koutougos | \$7,080,000/ \$833,176/ 750% | NP/ NP/ NP | 18/ 6 | 1998 |

NP Not provided
1. Information from BIV research

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